



Flexible Foam Products, Inc.

January 14, 2014

CENTURY FOAM INC
2600 SOUTH NAPPANEE STREET
P.O. BOX 2207
ELKHART, IN 46515

RE: Price Increase-Flexible Foam Products

Dear Mr. Tom Teach

All our major chemical suppliers have announced and are in the process of implementing substantial increases in Polyol & TDI. The chemical producers attribute the increases to the higher cost of the basic raw materials used to manufacture Polyol and TDI.

Flexible Foam Products, Inc. and Nu-Foam Products Inc. will not be able to absorb these additional material costs. This letter is notification that a substantial increase will be implemented on all urethane foam products, effective with deliveries on February 17, 2014.

Your Flexible Foam Sales Representative will be in contact with you to discuss the specific pricing details for your company.

We appreciate your business and will continue to make every effort to provide you the highest value available in the urethane foam industry.

Sincerely,

A handwritten signature in black ink, appearing to read "Rich Whitling", written in a cursive style.

Rich Whitling
Chief Operating Officer
Flexible Foam Products, Inc.
Nu-Foam Products, Inc.